

Fisher Funds KiwiSaver Scheme Growth Fund

Quarterly disclosure statement for 1 April 2015 to 31 March 2016

What is the purpose of this statement?

This statement provides key information about the Fisher Funds KiwiSaver Scheme Growth Fund. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

Description of the fund

The Growth Fund principally invests in growing companies in all or any of the New Zealand, Australian and other international share markets. Our investment objective for the Growth Fund is to grow the value of members' capital by investing in a hand-picked portfolio of high quality investments.

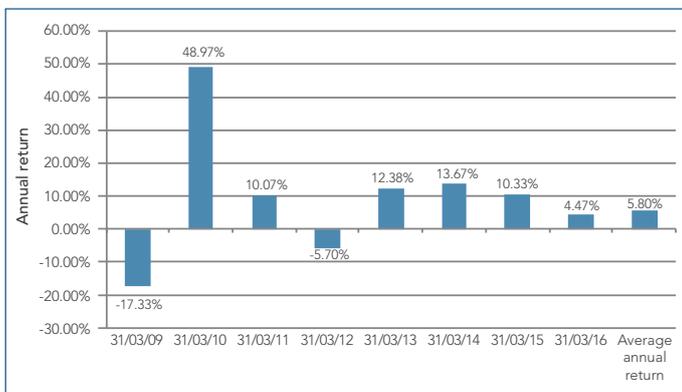
| | |
|-------------------------------|-----------------|
| Total value of the fund | \$1,044,289,124 |
| Number of members in the fund | 99,093 |
| Date the fund started | 01/10/2007 |

How has the fund performed?

| | Past year |
|--|-----------|
| Annual return <i>(after deduction for fund fees and tax¹)</i> | 4.47% |

How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the Fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



What fees were members charged?

The returns shown are after deductions for **fund fees**². These fees were last totalled up for the year to 31/03/2015 and were:

| | |
|------------------------|---------------------------------------|
| Total fund fees | 1.40%* of members' investments |
| Which are made up of: | |
| Annual management fee | 0.94%** |
| Performance-based fees | 0.32% |
| Other fees and costs | 0.14% |

Members were also charged **membership fees**³ of \$36 over the year to 31/03/2015⁴.

Further details of the fees charged can be found in the [Investment Statement](#).

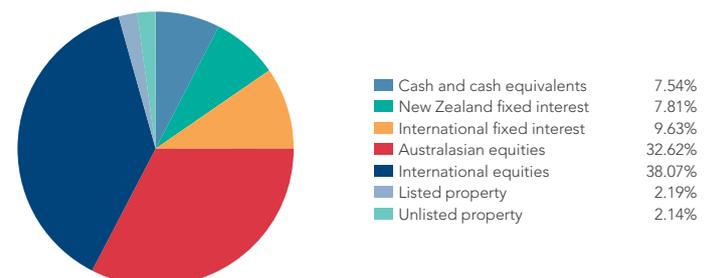
Example of how this applies to a member

Jenny had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jenny received a return after fund fees and tax were deducted of \$447 (that's 4.47% of her initial \$10,000). Jenny also paid \$36 in membership fees. This gives Jenny a total return of \$411 for the year.

What does the fund invest in?

Actual investment mix

This shows the types of assets that the fund invests in.



Target investment mix:

This shows the mix of assets that the fund generally intends to invest in.

| | |
|------------------------------|--------|
| Cash and cash equivalents | 0.00% |
| New Zealand fixed interest | 2.50% |
| International fixed interest | 2.50% |
| Australasian equities | 49.00% |
| International equities | 43.00% |
| Listed property | 3.00% |
| Unlisted property | 0.00% |
| Other | 0.00% |

Top 10 Investments

| Name | Percentage of fund net assets | Type | Country | Credit rating (if applicable) |
|-------------------------|-------------------------------|---------------------------|-------------|-------------------------------|
| CASH DEPOSIT (ANZ BANK) | 2.86% | Cash and cash equivalents | New Zealand | |
| MAINFREIGHT LIMITED | 2.56% | Australasian equities | New Zealand | |
| F & P HEALTHCARE CRP | 2.35% | Australasian equities | New Zealand | |
| RYMAN HEALTHCARE | 2.16% | Australasian equities | New Zealand | |
| FREIGHTWAYS LTD | 1.97% | Australasian equities | New Zealand | |
| PORT OF TAURANGA | 1.62% | Australasian equities | New Zealand | |
| INFRATIL LIMITED | 1.60% | Australasian equities | New Zealand | |
| BAYFAIR MALL | 1.51% | Unlisted property | New Zealand | |
| MERIDIAN ENERGY LTD | 1.25% | Australasian equities | New Zealand | |
| SUMMERSET GROUP LTD | 1.21% | Australasian equities | New Zealand | |

The top 10 investments make up 19.09% of the Fund.

Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

| Name | Current position | Time in current position | Previous or other position | Time in previous or other position |
|------------------|--|--------------------------|--|------------------------------------|
| Mark Brighthouse | Chief Investment Officer | 4 Years, 5 Months | Managing Director, Brook Asset Management | 5 years |
| Murray Brown | Senior Portfolio Manager, NZ Equities | 8 Years, 1 Months | Director, Research, First NZ Capital | 10 years |
| Manuel Greenland | Senior Portfolio Manager, Australian Equities | 2 Years, 1 Months | Senior Investment Analyst, International Equities, Fisher Funds Management Limited | 2 Years |
| David McLeish | Senior Portfolio Manager, Fixed Interest | 5 Years, 0 Months | Executive Director, Goldman Sachs International, London | 3 years |
| Roger Garrett | Senior Portfolio Manager, International Equities | 3 Years, 8 Months | Head of Research and Portfolio Manager, Legg Mason London | 6 years |

Further information

Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Fisher Funds KiwiSaver Scheme annual financial statements for more information about the scheme's related-party transactions.

Changes to the trade allocation, execution and proxy voting policies

There have not been changes to the fund's trade allocation, execution and proxy voting policies in the past three months. See www.fisherfunds.co.nz/how-to-invest/trading-and-proxy-voting-policies for more information about these policies.

Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

Electronic disclosure of this information

Most of the information contained in this statement, including some additional information is available in a spreadsheet at <http://kiwisaver.fisherfunds.co.nz/uploads///Growth-Fund-Data-File-March-2016.csv>.

Notes

¹ Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.

² Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).

³ Membership fees are the fixed dollar charges for membership in the Fisher Funds KiwiSaver Scheme.

⁴ Members who joined the scheme on or before 30 April 2011 were charged membership fees of \$24 over the year to 31/03/2015.

* As at the date of this disclosure statement we have reasonable grounds to believe that the Total Fund Fees ('TFF') are likely to be 1.08% for the year to 31 March 2016. This is because the accrued performance fee at 31 March 2016 was less than the performance fee included in the TFF as at 31 March 2015.

** The management fee for the Fisher Funds KiwiSaver Growth Fund is 0.95% p.a., calculated daily. The KiwiSaver Periodic Reporting Regulations specify that the management fee calculation used in the Annual Disclosure Statement is the total management fees paid in the year/average net asset value for the year. The regulations stipulate that the average is to be calculated using the 12 month end net asset values over the period, i.e. the first value is as at 30 April of the previous year, with the last value being 31 March of the current year. Where there is growth in the net asset value from 1 April to 30 April, as was the case in April 2014, this methodology creates a small understatement of the management fee for the purposes of KiwiSaver Periodic reporting.

Manager's certificate — Fisher Funds KiwiSaver Scheme

This disclosure statement has been prepared for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013.

To the best of our knowledge, after making reasonable enquiry, all information required by the regulations has been disclosed in accordance with these regulations and the information presented is accurate.

This disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Fisher Funds KiwiSaver Scheme.



Carmel Fisher | Director, Fisher Funds Management Limited
20 April 2016