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FISHER FUNDS LIFESAVER PLAN FUND UPDATE

New Zealand Fixed Income Fund

For the quarter ended: 30 September 2019 This fund update was first made publicly available on: 29 October 2019

WHAT IS THE PURPOSE OF THIS UPDATE?

This document tells you how the LifeSaver New Zealand Fixed Income Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Fisher Funds Management Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

DESCRIPTION OF THIS FUND

The fund aims to provide protection for your savings, while also generating a stable level of return over the long term. Invested in New Zealand fixed interest assets.

Total value of the fund	\$12,654,130
Number of investors in the fund	241
The date the fund started	1 Sep 1991

WHAT ARE THE RISKS OF INVESTING?

Risk indicator for the LifeSaver New Zealand Fixed Income Fund:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at <u>ipq.fisherfunds.co.nz/ffls-advice</u>.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the past 5 years. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

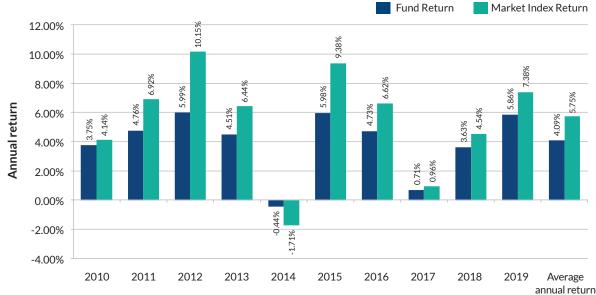
See the <u>product disclosure statement (PDS)</u> for more information about the risks associated with investing in this fund.

HOW HAS THE FUND PERFORMED?

	Average over past 5 years	Past year
Annual return (after deductions for charges and tax)	4.42%	7.32%
Annual return (after deductions for charges but before tax)	6.15%	10.27%
Market index annual return (reflects no deduction for charges and tax)	5.93%	9.17%

For the period covered by this fund update the market index is the S&P/NZX New Zealand Government Bond Index¹. Additional information about the market index is available on the offer register at <u>companiesoffice.govt.nz/disclose</u> under Fisher Funds LifeSaver Plan or OFR10649.

ANNUAL RETURN GRAPH



This shows the return after fund charges and tax for each of the last 10 years ending 31 March. The last bar shows the average annual return for the last 10 years, up to 30 September 2019.

Important: This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower. The market index return reflects no deduction for charges and tax.

WHAT FEES ARE INVESTORS CHARGED?

Investors in the LifeSaver New Zealand Fixed Income Fund are charged fund charges that include GST. In the year to 31 March 2019 these were:

	% of net asset value	
Total fund charges	0.66%	
Which are made up of:		
Total management and administration charges	0.66%	
Including:		
Manager's basic fee	0.63%	
Other management and administration charges	0.03%	
Total performance-based fees	0.00%	
Other charges:	\$ amount per investor	
Annual administration fees, supervisor fees, and expenses for services such as legal and audit services ²	\$101.50	

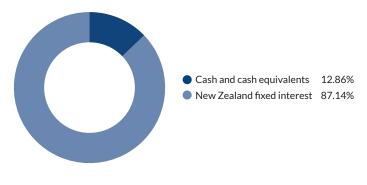
Small differences in fees and charges can have a big impact on your investment over the long term.

EXAMPLE OF HOW THIS APPLIES TO AN INVESTOR

Sarah had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Sarah received a return after fund charges were deducted of \$732 (that is 7.32% of her initial \$10,000). Sarah also paid \$101.50 in other charges. This gives Sarah a total return after tax of \$630.50 for the year.

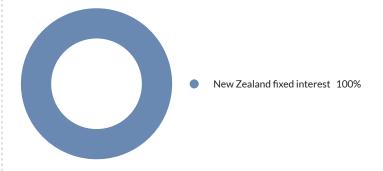
WHAT DOES THE FUND INVEST IN? Actual investment mix

This shows the types of assets that the fund invests in.



Target investment mix

This shows the mix of assets that the fund generally intends to invest in.



Top 10 Investments

Name	% of fund net assets	Туре	Country	Credit rating (if applicable)
GOVERNMENT OF NEW ZEALAND 3.5% 14- APR-2033	9.60%	New Zealand fixed interest	NZ	Aaa
GOVERNMENT OF NEW ZEALAND 4.5% 15- APR-2027	7.71%	New Zealand fixed interest	NZ	Aaa
GOVERNMENT OF NEW ZEALAND 2.75% 15- APR-2025	5.86%	New Zealand fixed interest	NZ	Aaa
GOVERNMENT OF NEW ZEALAND 2.75% 15- APR-2037	3.87%	New Zealand fixed interest	NZ	Aaa
INSURANCE AUSTRALIA GROUP LIMITED 5.15% 15-JUN-2043	3.68%	New Zealand fixed interest	NZ	BBB
GOVERNMENT OF NEW ZEALAND 3.0% 20- APR-2029	3.43%	New Zealand fixed interest	NZ	Aaa
TR GROUP LTD. 4.533% 07-MAR-2024	3.20%	New Zealand fixed interest	NZ	Baa3
ANZ BANK DEPOSIT A/C - DEPOSIT ACCOUNTS 14/02/2020	3.12%	Cash and cash equivalents	NZ	NA
NATWEST MARKETS PLC 8.25% 05-MAY-2021	3.01%	New Zealand fixed interest	NZ	А
ASB BANK DEPOSIT A/C - DEPOSIT ACCOUNTS 20/06/2021	2.93%	Cash and cash equivalents	NZ	NA

The top 10 investments make up 46.41% of the fund.

KEY PERSONNEL

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Frank Jasper	Chief Investment Officer	2 Years, 2 Months	Director, Fisher Funds Management Limited	12 Years, 4 Months
David McLeish	Senior Portfolio Manager, Fixed Interest	8 Years, 6 Months	Executive Director, Goldman Sachs International, London	3 Years, 0 Months

FURTHER INFORMATION

You can also obtain this information, the PDS for the Fisher Funds LifeSaver Plan, and some additional information from the offer register at <u>companiesoffice.govt.nz/disclose</u> under Fisher Funds LifeSaver Plan or OFR10649.

NOTES

- ¹ On 1 July 2019 the market index changed to the Bloomberg New Zealand Bond Composite 0+ Year Index. While the S&P/NZX New Zealand Government Bond Index was an adequate benchmark, it was not entirely representative of the long-term asset mix of the fund. We view the composition of the Bloomberg New Zealand Bond Composite 0+ Year Index as more closely reflecting that of the fund over the long term, and more representative of the investible universe available to our investment team.
- ² The amount of the other charges is an estimate and may vary between Employer Schemes and the Individual Investor section of LifeSaver. Refer to your employer supplement for the actual fees charged to your LifeSaver account.