

Fisher Funds KiwiSaver Scheme Conservative Fund

Quarterly disclosure statement for 1 October 2015 to 30 September 2016

What is the purpose of this statement?

This statement provides key information about the Fisher Funds KiwiSaver Scheme Conservative Fund. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

Description of the fund

The Conservative Fund invests principally in cash and fixed interest securities but may also invest in shares, infrastructure securities and property securities (in each case either locally and/or internationally). The investment objective is to achieve long-term returns that are better than bank term deposits.

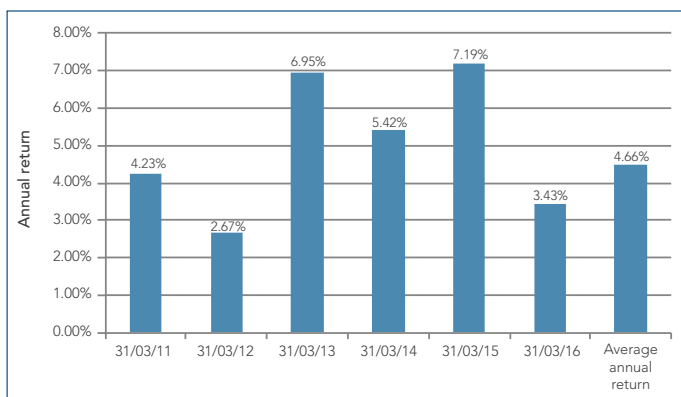
Total value of the fund	\$471,464,892
Number of members in the fund	64,164
Date the fund started	12/06/2009

How has the fund performed?

	Past year
Annual return <i>(after deduction for fund fees and tax¹)</i>	6.17%

How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the Fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



What fees were members charged?

The returns shown are after deductions for **fund fees**². These fees were last totalled up for the year to 31/03/2016 and were:

Total fund fees	1.00% of members' investments
Which are made up of:	
Annual management fee	0.85%
Performance-based fees	0.00%
Other fees and costs	0.15%

Members were also charged **membership fees**³ of \$36 over the year to 31/03/2016⁴.

Further details of the fees charged can be found in the [Investment Statement](#).

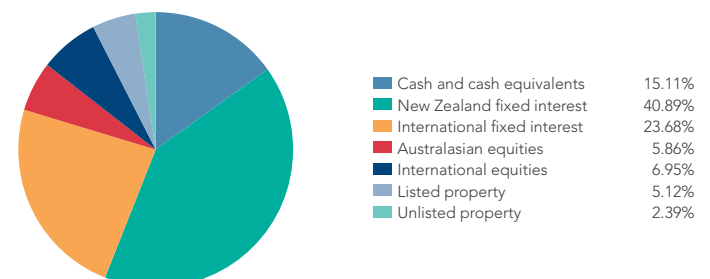
Example of how this applies to a member

Jenny had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jenny received a return after fund fees and tax were deducted of \$617 (that's 6.17% of her initial \$10,000). Jenny also paid \$36 in membership fees. This gives Jenny a total return of \$581 for the year.

What does the fund invest in?

Actual investment mix

This shows the types of assets that the fund invests in.



Target investment mix:

This shows the mix of assets that the fund generally intends to invest in.

Cash and cash equivalents	10.00%
New Zealand fixed interest	20.00%
International fixed interest	49.00%
Australasian equities	7.50%
International equities	10.50%
Listed property	3.00%
Unlisted property	0.00%
Other	0.00%

Top 10 Investments

Name	Percentage of fund net assets	Type	Country	Credit rating (if applicable)
CASH DEPOSIT (ANZ BANK)	10.68%	Cash and cash equivalents	NZ	
GOVERNMENT OF NEW ZEALAND 5.5% 15-APR-2023	3.95%	New Zealand fixed interest	NZ	AA+
GOVERNMENT OF NEW ZEALAND 5.0% 15-MAR-2019	3.63%	New Zealand fixed interest	NZ	AA+
GOVERNMENT OF NEW ZEALAND 6.0% 15-MAY-2021	3.26%	New Zealand fixed interest	NZ	AA+
GOVERNMENT OF NEW ZEALAND 3.0% 15-APR-2020	2.90%	New Zealand fixed interest	NZ	AA+
GOVERNMENT OF NEW ZEALAND 4.5% 15-APR-2027	2.75%	New Zealand fixed interest	NZ	AA+
GOVERNMENT OF THE UNITED STATES OF AMERICA 2.25% 15-NOV-2024	1.83%	International fixed interest	US	AA+
GOVERNMENT OF THE UNITED STATES OF AMERICA 2.25% 15-NOV-2025	1.80%	International fixed interest	US	AAA
BAYFAIR MALL	1.68%	Unlisted property	NZ	NA
GOVERNMENT OF CANADA 1.5% 01-JUN-2023	1.54%	International fixed interest	CA	AAA

The top 10 investments make up 34.02% of the Fund.

Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Mark Brighthouse	Chief Investment Officer	4 Years, 11 Months	Managing Director, Brook Asset Management	5 years
Murray Brown	Senior Portfolio Manager, NZ Equities	8 Years, 7 Months	Director, Research, First NZ Capital	10 years
Manuel Greenland	Senior Portfolio Manager, Australian Equities	4 Years, 6 Months	Senior Investment Analyst, International Equities, Fisher Funds Management Limited	2 Years
David McLeish	Senior Portfolio Manager, Fixed Interest	5 Years, 6 Months	Executive Director, Goldman Sachs International, London	3 years
Roger Garrett	Senior Portfolio Manager, International Equities	4 Years, 2 Months	Head of Research and Portfolio Manager, Legg Mason London	6 years

Further information

Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Fisher Funds KiwiSaver Scheme annual financial statements for more information about the scheme's related-party transactions.

Changes to the trade allocation, execution and proxy voting policies

There have not been changes to the fund's trade allocation, execution and proxy voting policies in the past three months. See www.fisherfunds.co.nz/how-to-invest/trading-and-proxy-voting-policies for more information about these policies.

Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

Electronic disclosure of this information

Most of the information contained in this statement, including some additional information is available in a spreadsheet at <http://kiwisaver.fisherfunds.co.nz/uploads///Conservative-Fund-Data-File-September-2016.csv>.

Notes

- ¹ Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.
- ² Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).
- ³ Membership fees are the fixed dollar charges for membership in the Fisher Funds KiwiSaver Scheme
- ⁴ Members who joined the scheme on or before 30 April 2011 were charged membership fees of \$24 over the year to 31/03/2016.

Manager's certificate — Fisher Funds KiwiSaver Scheme

This disclosure statement has been prepared for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013.

To the best of our knowledge, after making reasonable enquiry, all information required by the regulations has been disclosed in accordance with these regulations and the information presented is accurate.

This disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Fisher Funds KiwiSaver Scheme.



Carmel Fisher | Director, Fisher Funds Management Limited
20 October 2016