

Fisher Funds KiwiSaver Scheme Conservative Fund

Quarterly disclosure statement for 1 April 2013 to 31 March 2014

What is the purpose of this statement?

This statement provides key information about the Fisher Funds KiwiSaver Scheme Conservative Fund. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

Description of the fund

The Conservative Fund invests principally in cash and fixed interest securities but may also invest in shares, infrastructure securities and property securities (in each case either locally and/or internationally). The investment objective is to achieve long-term returns that are better than bank term deposits.

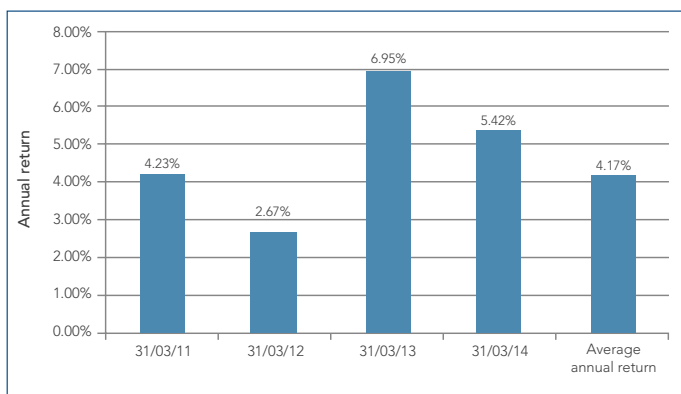
Total value of the fund	\$221,824,000
Number of members in the fund	51,194
Date the fund started	12/06/09

How has the fund performed?

	Past year
Annual return <i>(after deduction for fund fees and tax¹)</i>	5.42%

How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the Fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



What fees were members charged?

The returns shown are after deductions for fund fees². These fees were last totalled up for the year to 31/03/13 and were:

Total fund fees	1.08% of members' investments
Which are made up of:	
Annual management fee	0.85%
Performance-based fees	0.00%
Other fees and costs	0.23%

Members were also charged **membership fees**³ of \$36 over the year to 31/03/13⁴.

Further details of the fees charged can be found in the [Investment Statement](#).

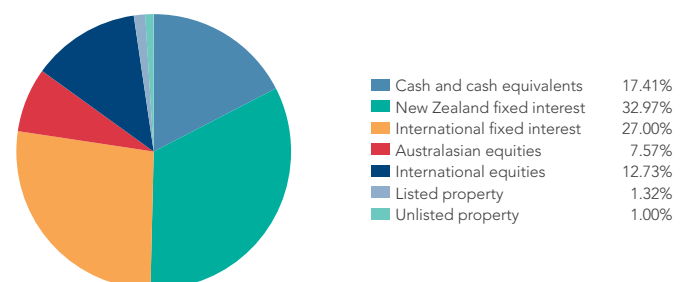
Example of how this applies to a member

Jenny had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jenny received a return after fund fees and tax were deducted of \$542 (that's 5.42% of her initial \$10,000). Jenny also paid \$36 in membership fees. This gives Jenny a total return of \$506 for the year.

What does the fund invest in?

Actual investment mix

This shows the types of assets that the fund invests in.



Target investment mix:

This shows the mix of assets that the fund generally intends to invest in.

Cash and cash equivalents	10.00%
New Zealand fixed interest	20.00%
International fixed interest	49.00%
Australasian equities	7.50%
International equities	10.50%
Listed property	3.00%
Unlisted property	0.00%
Other	0.00%

Top 10 Investments

Name	Percentage of fund net assets	Type	Country	Credit rating (if applicable)
CASH DEPOSIT (ANZ Bank)	11.10%	Cash and cash equivalents	New Zealand	A1+
New Zealand Government 2017 6.00%	2.41%	New Zealand fixed interest	New Zealand	AA+
Kerling 2017 10.625%	2.41%	International fixed interest	United Kingdom	B-
Auckland City Council 2017 6.52%	2.27%	New Zealand fixed interest	New Zealand	AA
Westpac 2017 Floating Rate Note	2.27%	International fixed interest	Australia	AA-
ING Groep 2049 8.00%	2.10%	International fixed interest	Netherlands	BBB-
NARA CF 12/18 8.875%	2.07%	International fixed interest	Spain	B+
NORCELL 12/19 12.40%	2.06%	International fixed interest	Sweden	CCC+
STORK 08/17 11.00%	1.87%	International fixed interest	Netherlands	CCC+
KiwiBank Deposit 4/14	1.82%	New Zealand fixed interest	New Zealand	A+

The top 10 investments make up 30.38% of the Fund.

Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Mark Brighthouse	Chief Investment Officer	2 Years, 5 Months	Managing Director, Brook Asset Management	5 years
Murray Brown	Senior Portfolio Manager, NZ Equities and Property and Infrastructure	6 Years, 1 Month	Director, Research, First NZ Capital	10 years
Manuel Greenland	Senior Portfolio Manager, Australian Equities	0 Years, 1 Month	Senior Investment Analyst, International Equities, Fisher Funds Management Limited	2 Years
David McLeish	Senior Portfolio Manager, Fixed Interest	3 Years	Executive Director, Goldman Sachs International, London	3 years
Roger Garrett	Senior Portfolio Manager, International Equities	1 Years, 8 Months	Head of Research and Portfolio Manager, Legg Mason London	6 years

Further information

Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Fisher Funds KiwiSaver Scheme annual financial statements for more information about the scheme's related-party transactions.

Changes to the trade allocation, execution and proxy voting policies

There have not been changes to the fund's trade allocation, execution and proxy voting policies in the past three months. See www.fisherfunds.co.nz/how-to-invest/trading-and-proxy-voting-policies for more information about these policies.

Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

Electronic disclosure of this information

Most of the information contained in this statement, including some additional information is available in a spreadsheet at <http://kiwisaver.fisherfunds.co.nz/uploads///Conservative-Fund-Data-File-March-2014.csv>.

Notes

¹ Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.

² Fund fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).

³ Membership fees are the fixed dollar charges for membership in the Fisher Funds KiwiSaver scheme

⁴ Members who joined the scheme on or before 30 April 2011 were charged membership fees of \$24 over the year to 31/03/13.

Manager's certificate – Fisher Funds KiwiSaver Scheme

This disclosure statement has been prepared for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013.

To the best of our knowledge, after making reasonable enquiry, all information required by the regulations has been disclosed in accordance with these regulations and the information presented is accurate.

This disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Fisher Funds KiwiSaver Scheme.



Carmel Fisher | Director, Fisher Funds Management Limited

22 April 2014