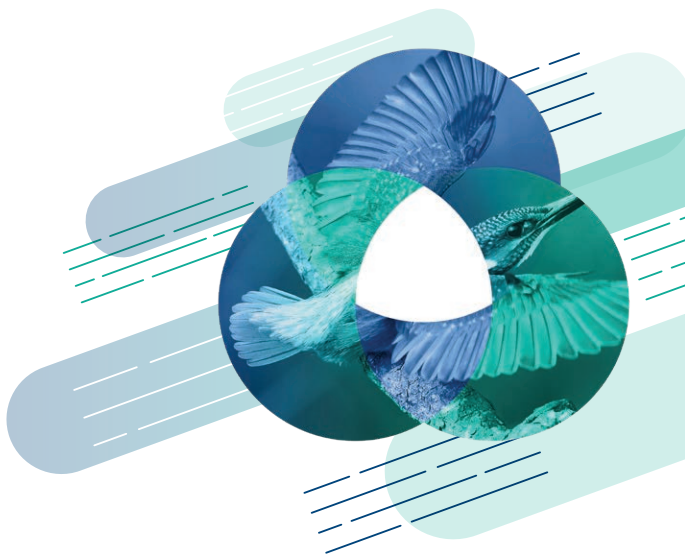


FISHER FUNDS KIWISAVER SCHEME

2019 Annual Report





DETAILS OF THE SCHEME

The Fisher Funds KiwiSaver Scheme (the “Scheme”) comprises two Funds; the Conservative Fund and the Growth Fund (together the “Funds”). The annual report for the Scheme covers the period 1 April 2018 to 31 March 2019.

- » The Scheme is a registered KiwiSaver scheme.
- » The Manager of the Scheme is Fisher Funds Management Limited (“Fisher Funds”), who is also the investment manager of the Scheme.

For more information about our investment team, investment philosophy and historical investment returns please refer to our website fisherfunds.co.nz.

- » The Supervisor of the Scheme is Trustees Executors Limited (the “Supervisor”).
- » The 14 September 2018 product disclosure statement for the Scheme is open for applications and available at fisherfunds.co.nz/product-disclosure-statements.
- » The 31 March 2019 quarterly fund update for each Fund is currently available at fisherfunds.co.nz/fund-updates.
- » The 31 March 2019 financial statements and auditor’s report for the Scheme have been registered under the Financial Markets Conduct Act 2013 and are available at fisherfunds.co.nz/annual-reports.

AT A GLANCE

31 MARCH 2019

137,734 CLIENTS



\$2.53B
INVESTED
IN THE SCHEME

TOTAL CONTRIBUTIONS \$405M

HELPED 1,362
PEOPLE PURCHASE THEIR FIRST HOME

INVESTMENT PERFORMANCE

Fund name	Annual return to 31 March 2019*
Conservative Fund	6.6%
Growth Fund	9.8%

* Fund performance figures do not include administration fees, brokerage fees or tax. They are calculated using the change in unit price plus any tax credits applicable to the Funds. Please note that past performance is not necessarily indicative of future returns. Returns can be positive or negative, and returns over different time periods may vary. No returns are promised or guaranteed. Longer term performance figures are available at fisherfunds.co.nz.

INFORMATION ON CONTRIBUTIONS AND SCHEME PARTICIPANTS

MEMBERSHIP

The table below shows the numerical changes in the membership of the Scheme during the year ended 31 March 2019:

	Total number of members	Members' accumulation (\$)
Membership at beginning of year	134,274¹	2,127,957,000
PLUS		
New members	2,302	
Transfers from other KiwiSaver schemes	8,447	
Transfers from Australian superannuation schemes	173	
Transfers from other registered schemes	29	
LESS		
Retirement	765	
Transfers to other KiwiSaver schemes	6,310	
Transfers to Australian superannuation schemes	10	
Death	174	
Other exits	232	
Membership at end of year	137,734²	2,527,320,000

¹ The number of members at the start of the year comprises 64,690 contributing members and 69,584 non-contributing members.

² The number of members at the end of the year comprises 69,662 contributing members and 68,072 non-contributing members.

CONTRIBUTIONS RECEIVED

The table below details the total amount of each type of contribution received by the Scheme during the year ended 31 March 2019 and the number of members credited with each type of contribution:

Contributions received were allocated to members as follows:	Number of Members	Total amount (\$)
Member contributions	71,100	\$131,780,827
Employer contributions	70,597	\$75,784,523
Crown contributions	70,510	\$29,507,156
Member lump sum contributions	8,039	\$30,632,659
Member voluntary contributions over minimum contribution rate	8,314	\$10,296,237
Transfers from other KiwiSaver schemes	8,447	\$118,365,311
Transfers from other registered schemes	29	\$732,382
Transfers from Australian superannuation schemes	173	\$7,845,761



CHANGES RELATING TO THE SCHEME

The following is a summary of material changes relating to the Scheme made during the year ended 31 March 2019.

GOVERNING DOCUMENT

There were no changes to the Governing Document for the Scheme.

THE TERMS OF OFFER OF INTERESTS IN THE SCHEME

An updated product disclosure statement was issued on 14 September 2018 to update:

- » the Balanced Strategy so that it is automatically rebalanced each year to a target fund mix determined by us, within a range of 40% to 50% Conservative Fund and 50% to 60% Growth Fund. Prior to this date the Balanced Strategy was automatically rebalanced each year to the target fund mix of 45% Conservative Fund and 55% Growth Fund;
- » the suggested minimum investment timeframe for the Growth Fund; and
- » the target investment mix for the Conservative Fund and Balanced Strategy.

THE STATEMENT OF INVESTMENT POLICY AND OBJECTIVES (SIPO)

On 14 September 2018 we made a change to the SIPOs of the Funds to update the appropriate investor time horizons, asset allocations, authorised investments and prudential limits.

The SIPOs of the Funds are available at fisherfunds.co.nz/resources.

RELATED PARTY TRANSACTIONS

There were no material changes to the nature or scale of related party transactions for the Scheme. All related party transactions during the year to 31 March 2019 were on an arm's length basis and enacted on normal commercial terms.

OTHER INFORMATION FOR PARTICULAR TYPES OF MANAGED FUNDS

WITHDRAWALS

The table below details the number of members of the Scheme during the year ended 31 March 2019 that have made a withdrawal of the type listed.

	Number of Members
Retirement	1,948
First home purchase	1,362
Significant financial hardship	1,121
Death	174
Serious illness	150
Permanent emigration	34
Transfers to other KiwiSaver schemes	6,310
Transfers to Australian superannuation schemes	10
Other withdrawals	64

UNIT PRICES

Fund name	1 April 2018* Unit Price \$	31 March 2019 Unit Price \$
Conservative Fund	1.5722	1.6752
Growth Fund	2.0447	2.2387

* The opening unit price as at 1 April 2018 is the closing unit price on 31 March 2018.

Members should refer to fisherfunds.co.nz for the current unit price for each Fund.

MANAGER'S STATEMENT

Fisher Funds as Manager of the Scheme confirms that for the year ended 31 March 2019:

- » All the benefits required to be paid from the Scheme in accordance with the terms of the Governing Document and the KiwiSaver scheme rules have been paid; and
- » The market value of the Scheme property at the close of the financial year equalled (or exceeded) the total value of benefits that would have been payable had all members of the Scheme ceased to be members at that date and, where necessary, had provision been made for the continued payment of all benefits being paid to members and other beneficiaries as at the close of the financial year.

CHANGES TO PERSONS INVOLVED IN THE SCHEME

DIRECTORS OF THE MANAGER

Fisher Funds Management Limited

1. Carmel Miringa Fisher resigned as a Director on 31 July 2018
2. Jennifer Claire Moxon was appointed as a Director on 31 July 2018
3. Guy Roper was appointed as a Director on 31 July 2018
4. Michael Stuart Berk was appointed as a Director on 21 September 2018

On 19 September 2018, TSB Group Investments Limited sold 1,363 ordinary shares¹ in Fisher Funds Management Limited to TA FF HoldCo Limited.

¹ There is only one class of shares on issue in Fisher Funds – Ordinary Shares – which carry equal voting rights.

DIRECTORS OF THE SUPERVISOR

Trustees Executors Limited

1. Francesca Eve Banga resigned as a Director on 5 April 2018
2. Robert Paul Russell resigned as a Director on 17 May 2018
3. Matthew James Sale was appointed as a Director on 17 May 2018
4. Andrew Easson Scott-Howman resigned as a Director on 15 June 2018
5. Mark Charles Darrow was appointed as a Director on 18 June 2018
6. Sarah Mary Roberts was appointed as a Director on 16 July 2018
7. David Roman Neidhart resigned as a Director on 28 February 2019

HOW TO FIND FURTHER INFORMATION

Further information about the Scheme and the Funds can be found on the Disclose Register at companiesoffice.govt.nz/disclose.

There are two parts to the Disclose Register:

1. The scheme register includes information such as the Governing Document, financial statements and the statement of investment policy and objectives.
2. The offer register includes information such as the product disclosure statement, quarterly fund updates, historic fund returns and other material information.

This information is also available on our website fisherfunds.co.nz/resources or you can call us on 0508 347 437 to request this information. The information can be obtained from us without charge.

CONTACT DETAILS AND COMPLAINTS

If you have any questions about your investment in the Scheme please contact:

The Manager

Fisher Funds Management Limited
Level 1, Crown Centre
67-73 Hurstmere Road
Private Bag 93502, Takapuna
Auckland 0740
Freephone: 0800 FF KIWI (0800 335 494)
Email: kiwisaver@fisherfunds.co.nz
Website: fisherfunds.co.nz

You may also contact the Supervisor at:

The Manager, Corporate Trustee Services
Trustees Executors Limited
Level 7, 51 Shortland Street
PO Box 4197
Shortland Street Auckland 1140
Telephone: 09 308 7100

The address of the securities registrar is:

Trustees Executors Limited
Level 5, 10 Customhouse Quay
PO Box 409
Wellington 6140
Telephone: 04 495 0995

If you are not satisfied with the service you have received from Fisher Funds, then you should contact us. We have an internal complaints process and undertake to investigate your concerns promptly and fairly. You may contact us to make a complaint by telephone, email or in writing as follows:

The Head of Risk and Compliance

Fisher Funds Management Limited
Level 1, Crown Centre
67-73 Hurstmere Road
Private Bag 93502, Takapuna Auckland 0740
Freephone: 0800 335 494
Email: complaints@fisherfunds.co.nz

You may also contact the Supervisor at their address on the previous page.

Fisher Funds and the Supervisor are both members of an independent dispute resolution scheme operated by Financial Services Complaints Limited (FSCL). Each of us has 40 working days to resolve your complaint. If you are not satisfied by the response, you may refer the matter to FSCL by emailing info@fscl.org.nz or calling FSCL on 0800 347 257. Alternatively you may write to FSCL at:

Financial Services Complaints Limited
4th Floor, 101 Lambton Quay
PO Box 5967
Wellington 6140

Full details of how to access the FSCL scheme can be obtained from its website fscl.org.nz. There is no cost to you to use the services of FSCL.





**EXPECT GREATER
LIFETIME SAVINGS**