

FISHER FUNDS KIWISAVER SCHEME

Product Disclosure Statement

Issued by Fisher Funds Management Limited
18 August 2020



This is a replacement PDS which replaces the PDS dated 13 September 2019

This document gives you important information about this investment to help you decide whether you want to invest. There is other useful information about this offer on companiesoffice.govt.nz/disclose. Fisher Funds Management Limited has prepared this document in accordance with the Financial Markets Conduct Act 2013. You can also seek advice from a financial adviser to help you to make an investment decision.

1 | KEY INFORMATION SUMMARY

What is this?

The Fisher Funds KiwiSaver Scheme (Fisher Funds KiwiSaver¹) is a managed investment scheme. Your money will be pooled with other investors' money and invested in various investments. Fisher Funds Management Limited ('Fisher Funds', 'we' or 'us') will invest your money and charge you a fee for its services. The returns you receive are dependent on the investment decisions of Fisher Funds and the performance of the investments. The value of those investments may go up or down. The types of investments and the fees you will be charged are described in this document.

What will your money be invested in?

Fisher Funds KiwiSaver has two funds to invest in. There are four investment options summarised below, or you can choose your own mix of the two funds. More information about the investment target and strategy for each investment option is provided in Section 3.

Fund name	Description of the fund and its investment objective	Risk indicator	Estimated Annual fund charges* % net asset value	Performance-based fee
Conservative Fund	Aims to provide stable returns over the long term by investing in mainly income assets with a modest allocation to growth assets.		0.93%	No
Balanced Strategy Target fund mix as at the date of this PDS: 45% Conservative Fund 55% Growth Fund	Aims to provide a balance between stability of returns and growing your investment over the long term by investing in a mix of income and growth assets.		0.98%	Yes (see Section 5)
Growth Fund	Aims to grow your investment over the long term by investing in mainly growth assets.		1.02%	Yes (see Section 5)

*Other charges: In addition to the annual fund charges above you will also be charged an account fee of \$23.40 per annum

¹ The term 'Fisher Funds KiwiSaver' is an abbreviation for 'the Fisher Funds KiwiSaver Scheme' and readers should view those terms interchangeably.

GlidePath

Fisher Funds offers clients the GlidePath service which automatically invests your savings in one or a mix of both funds according to your age. Currently, until you are 46 you are invested in the Growth Fund. Every year from age 46 to 86, we adjust how your investment balance and future contributions

are invested between the funds, so you can get on with living your life. From age 86 onwards you will be invested in the Conservative Fund. You have freedom to opt in to, or out of, GlidePath at any time. Below is an example of how your savings would be invested at a range of ages if you take up GlidePath.

Age	How your savings are invested	Risk indicator	Estimated annual fund charges*
30	100% Growth Fund		1.02%
50	86% Growth Fund 14% Conservative Fund		1.01%
60	43% Growth Fund 57% Conservative Fund		0.97%
75	9% Growth Fund 91% Conservative Fund		0.94%

*Other charges: In addition to the annual fund charges above you will also be charged an account fee of \$23.40 per annum

There's no extra charge for GlidePath. The annual fund charges for the relevant fund(s) apply.

See Section 4 for an explanation of the risk indicator and for information about other risks that are not included in the risk indicator. To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at ipq.fisherfunds.co.nz/ffks

Who manages Fisher Funds KiwiSaver?

Fisher Funds Management Limited is the manager of Fisher Funds KiwiSaver. See Section 7 for more information about us.

How can you get your money out?

KiwiSaver is a long term investment, designed to help you save for your retirement. It's not a savings account, where you earn interest and can access your money when you like. In most cases, while you can look at it, watch it grow and change how it's invested, you can't withdraw until you reach the age of 65.

In some cases, like if you buy your first home, if you suffer a serious illness or significant financial hardship, if you die, or if you permanently emigrate to somewhere other than Australia, you may be able to cash in some or all, of your investment early. See Section 2 for more information.

How will your investment be taxed?

Fisher Funds KiwiSaver is a Portfolio Investment Entity (PIE). The amount of tax you pay in respect of a PIE is based on your prescribed investor rate (PIR). This can be 10.5%, 17.5% or 28%. See Section 6 of the PDS ('what taxes will you pay?') on page 13 for more information.

Where can you find more key information?

Fisher Funds is required to publish quarterly updates for each investment option. The updates show the returns, and the total fees actually charged to investors, during the previous year. The latest fund updates are available at fisherfunds.co.nz/resources. The manager will also give you copies of those documents on request.

CONTENTS

SECTION 1	Key information summary	2
SECTION 2	How does this investment work?	5
SECTION 3	Description of your investment options	7
SECTION 4	What are the risks of investing?	10
SECTION 5	What are the fees?	11
SECTION 6	What taxes will you pay?	13
SECTION 7	Who is involved?	13
SECTION 8	How to complain	14
SECTION 9	Where you can find more information	14
SECTION 10	How to apply	14

2 | HOW DOES THIS INVESTMENT WORK?

Fisher Funds KiwiSaver is a long term investment plan aimed at helping you save for your retirement.

What are the benefits?

Joining KiwiSaver and making regular contributions is a smart choice because:

- » **It's easy.** Your employer will automatically take contributions from your pay on your behalf if you're working. If you're self-employed, or not working, you can set up a direct debit or an automatic payment so your savings will happen regularly. You also know exactly what's happening with your nest egg with instant on-line access to your investment information.
- » **Bonus savings.** Your regular contributions aren't the only additions to your savings. The Government also contributes up to \$521.43 per year, and if you're working and contributing from your salary, your employer will contribute at least 3% of your salary or wage*.
- » We offer our Fisher Funds KiwiSaver clients a **choice** of two funds and a balanced strategy (that's a mix of the two funds) to invest in. We have a team of KiwiSaver experts ready and waiting to help you make the best decisions; matching your saving goals to your needs.
- » **No fuss.** We make investing even easier with GlidePath, our automatic investment service which adjusts how your savings are invested depending on your age (our set and forget option).
- » **Flexibility.** KiwiSaver can help you to save for your first home and offers great Government bonuses if you qualify.

* As long as you are over 18 and not entitled to make a retirement withdrawal.

How does it work?

When you join Fisher Funds KiwiSaver you'll be asked to choose a fund or mix of funds to invest in. Money you invest is used to buy units in the fund or funds that you've chosen.

- » Each unit you buy will have a price calculated each business day based on the value of the fund's assets at the time.
- » Changes in the value of the fund's assets (up or down) are reflected in the unit price.

Fisher Funds KiwiSaver is a trust governed by a Governing Document between Fisher Funds and Trustees Executors Limited ('the Supervisor'). Your investments are held by a custodian appointed by the Supervisor, who is independent from Fisher Funds. Each fund is accounted for separately so assets in one fund can't be used to meet the liabilities of another.

There is no Crown guarantee in respect of any KiwiSaver scheme or investment product of a KiwiSaver scheme.

Responsible investment

Responsible investment, including environmental, social, and governance considerations, is taken into account in the investment policies and procedures of the scheme as at the date of this product disclosure statement. You can obtain an explanation of the extent to which responsible investment is taken into account in those policies and procedures at fisherfunds.co.nz/responsible-investing.

Joining the scheme

It's easy to join Fisher Funds KiwiSaver and it's open to most people, if you're:

- » living or normally living in New Zealand; and
- » a New Zealand citizen (or are entitled to live in New Zealand indefinitely),

we look forward to welcoming you. Please give us a call on 0800 335 494 or simply fill in an application form included at the back of this document.

Making investments

Making regular contributions to your investment will help you reach your financial goals. With KiwiSaver you may also get extra help with your retirement savings. Both the Government and your employer can contribute to your investment. Below we explain the three ways to build up your Fisher Funds KiwiSaver nest egg.

1. You contribute
2. Your employer contributes
3. The Government contributes

You contribute

If you're a salary or wage earner

- » You'll need to make regular contributions from your pay.
- » The minimum amount is 3% of your before tax salary or wages, or you can choose 4%, 6%, 8% or 10%.
- » You're in control, so at any time you can change your contribution rate to one of the rates above, or after a year take a savings suspension, where you stop making contributions for a period of up to 12 months (you can apply for another savings suspension when your current one ends).
- » Your employer will automatically deduct your contributions and send them to us via Inland Revenue.

If you're self-employed or not employed

- » You can set up regular payments via direct debit or automatic payment which can be any amount you wish.

All investors can make voluntary lump sum or regular payments into their Fisher Funds KiwiSaver account, or transfer savings from another KiwiSaver scheme.

Your employer contributes

A great benefit of being a KiwiSaver member is that, if you're contributing through your salary or wages, your employer is also required to make regular contributions to your KiwiSaver. They'll contribute a minimum of 3% of your before tax salary or wages (or more – check these details with your employer) if,

- » you are between the ages of 18 and 65²; and
- » you're not on a savings suspension and are contributing.

Withdrawing your investments

KiwiSaver is a long term investment plan, designed to help you invest for the lifestyle you'd like to enjoy in the future. In most cases you can't withdraw until you've reached the age of 65. In some cases, like when buying your first home, you may be able to cash in some or all, of your investment early. The table below explains some of the withdrawal options.

Your employer deducts Employer Superannuation Contribution Tax from their contributions before they are applied to your KiwiSaver account.

The Government contributes

You may also receive a Government contribution of up to \$521.43 a year (50 cents for every \$1 you contribute up to a maximum of \$1,042.86) as long as you;

- » are between the ages of 18 and 65²; and
- » mainly live in New Zealand.

Why I'm withdrawing	What I can withdraw				
	Your contributions	Employer contributions	Government contributions	Kickstart* contribution (if any)	Superannuation savings transferred from Australia
You've reached the age of 65	✓	✓	✓	✓	✓
You can; <ul style="list-style-type: none"> » withdraw lump sums of \$500 or more anytime » set up regular withdrawals of \$100 or more per month » stay in the fund or choose another investment option Give us a call and we'll talk you through your alternatives					
Buying my first home	✓	✓	✓	—	—
You must leave a minimum balance of \$1,000 in your KiwiSaver account, and there are other conditions so check out fisherfunds.co.nz/kiwisaver or call us.					
Significant financial hardship	✓	✓	—	—	✓
Serious illness	✓	✓	✓	✓	✓
Life-shortening congenital condition	✓	✓	✓	✓	✓
Moving overseas	✓	✓	—	✓	—
There are some conditions, so call us to discuss them and we will send you the right application form.					
Moving to Australia	✓	✓	✓	✓	✓
You can only transfer your entire balance to an Australian complying scheme.					
Death	✓	✓	✓	✓	✓
Your balance will be paid to your estate.					
Retirement withdrawal of transferred Australian savings from 60 years old	—	—	—	—	✓
You will need to sign a statutory declaration that you do not intend to work again to qualify for access to your Australian savings.					

* The kick-start payment was a \$1000 tax-free Government contribution made to all KiwiSaver members who joined before 2pm, 21 May 2015.

You can also access your investment where any Act or court order requires a withdrawal.

² If you joined KiwiSaver (or a complying fund) before 1 July 2019, a 5 year minimum membership requirement applies if you were aged 60 or over when you joined. During the 5 year minimum membership period you are entitled to the Government contribution, and compulsory employer contributions if you are contributing from your wages or salary. Once you've reached the age of 65 you can opt out of this requirement and make a partial or full withdrawal, however if you do so you will forgo your entitlement to the Government contribution and compulsory employer contributions.

How to switch between funds

Fisher Funds KiwiSaver offers you the flexibility to switch between funds, change how much you invest in each fund, or opt in to, or out of our GlidePath service at any time with no switching fees. To do this log in to our online portal or complete a switch form at fisherfunds.co.nz.

Talk to one of our advisers or take our investor profile questionnaire at ipq.fisherfunds.co.nz/ffks before you make any decisions.

3 | DESCRIPTION OF YOUR INVESTMENT OPTIONS

Fisher Funds KiwiSaver provides you with flexible investment options so you can choose what's right for you. One of the most important decisions you make when joining KiwiSaver is how you want to invest your savings. Many people don't know much about investment strategies and risk indicators and that's why we're here to help you.

We offer two main investment options which have been designed to make it easier for you to save for your retirement.

1

Select or build your own investment mix

Choose one of our two funds or the balanced strategy (detailed on the next page) or build a mix of the funds to suit your financial goals.

2

GlidePath

Choose GlidePath, our service which automatically invests your savings in one or a mix of the two funds based on your age.

To help make the investment jargon included in the following table a bit easier to understand, we've used the following terms:

Income assets — refers to lower risk investments such as cash and fixed interest securities

Growth assets — refers to higher risk investments such as shares and property.

The funds can also hold derivatives (contracts that are valued based on the performance of other assets e.g. for currency hedging purposes), and alternative assets (such as investments in commodities), however there is no specific allocation to these investments.

The funds can hold assets either directly or indirectly through other funds.

Conservative Fund

Summary of investment objectives and strategy

Aims to provide stable returns over the long term by investing in mainly income assets with a modest allocation to growth assets.

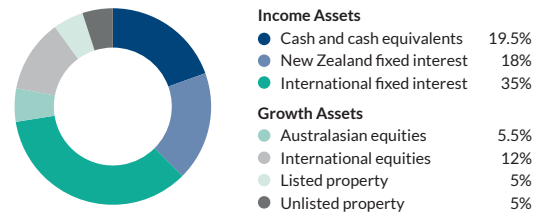
Who is the fund suitable for?

A short term or naturally cautious investor:

- » Nearing retirement
- » Looking to make a withdrawal in the short term
- » Values lower volatility of returns over achieving potential higher returns

While this fund is designed to be conservative in nature, in times of heightened market volatility the value of your investment may go up or down.

Target investment mix



Risk indicator



Suggested minimum timeframe for this investment

Two years

Balanced Strategy (As at the date of this PDS: 45% Conservative Fund, 55% Growth Fund)

Summary of investment objectives and strategy

Aims to provide a balance between stability of returns and growing your investment over the long term by investing in a mix of income and growth assets.

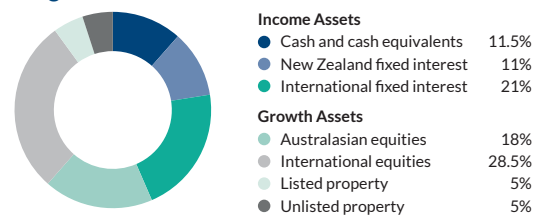
Automatically rebalanced each year to a target fund mix determined by us, within a range of 40% to 50% Conservative Fund and 50% to 60% Growth Fund.

Who is the fund suitable for?

A medium to long term investor:

- » Wants a balance between volatility of returns and achieving potential higher returns

Target investment mix



Risk indicator



Suggested minimum timeframe for this investment

Four years

Growth Fund

Summary of investment objectives and strategy

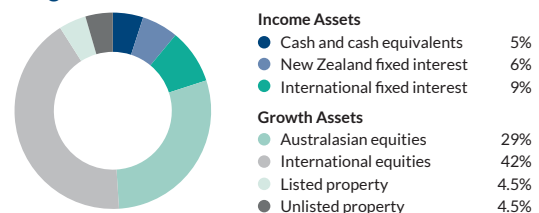
Aims to grow your investment over the long term by investing in mainly growth assets.

Who is the fund suitable for?

A long term investor:

- » Ok with volatility of returns in the expectation of potential higher returns
- » Has time on their side

Target investment mix



Risk indicator



Suggested minimum timeframe for this investment

Five years

GlidePath

GlidePath takes the hassle out of investing. With GlidePath your savings are automatically invested in one or a mix of the Conservative Fund and the Growth Fund that changes based on your age. It's designed to reduce your investment risk as you get older. You can join GlidePath anytime and we will automatically adjust your investment mix every year from age 46 to 86 to deliver a smoother investing journey over the

long term. GlidePath really suits investors who want less fuss and are comfortable with their investment in funds changing over time based on their age.

Further information on GlidePath is set out in the "Other Material Information" document at fisherfunds.co.nz/resources.

GlidePath – the following 4 ages have been selected to demonstrate how your investment mix will change over time:

GlidePath, age 30

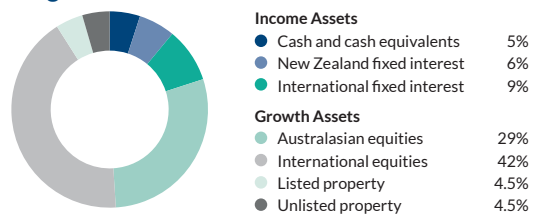
How your savings are invested

100% Growth Fund

Risk indicator



Target investment mix



GlidePath, age 50

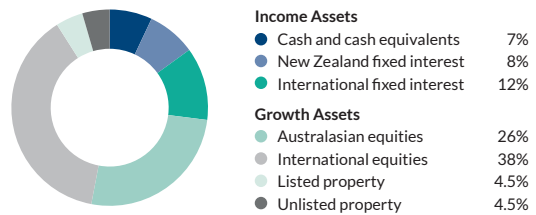
How your savings are invested

86% Growth Fund
14% Conservative Fund

Risk indicator



Target investment mix



GlidePath, age 60

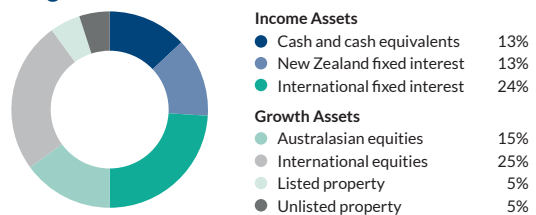
How your savings are invested

43% Growth Fund
57% Conservative Fund

Risk indicator



Target investment mix



GlidePath, age 75

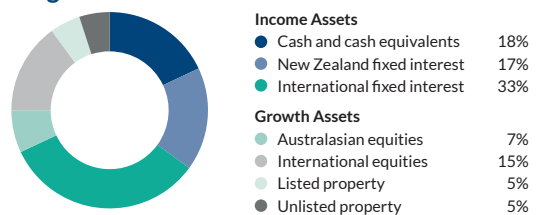
How your savings are invested

9% Growth Fund
91% Conservative Fund

Risk indicator



Target investment mix



The aim and investment strategy for each fund can be found in the Fisher Funds KiwiSaver Statement of Investment Policy and Objectives (SIPO). We regularly review and update the SIPO (in consultation with the Supervisor). When changes are made we will communicate these to you in our annual report.

Our current SIPO for Fisher Funds KiwiSaver is always available at companiesoffice.govt.nz/disclose or at fisherfunds.co.nz/kiwisaver.

Further information about the assets in the funds can be found in the fund updates at fisherfunds.co.nz/resources.

4 | WHAT ARE THE RISKS OF INVESTING?

Understanding the risk indicator

Managed funds in New Zealand must have a standard risk indicator. The risk indicator is designed to help investors understand the uncertainties both for loss and growth that may affect their investment. You can compare funds using the risk indicator.

Risk indicators for each fund and investment strategy can be found in Section 3.

Risk indicator



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down (volatility). A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or take our investor profile questionnaire at ipq.fisherfunds.co.nz/ffks

Note that even the lowest category does not mean a risk-free investment.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the five years to 30 June 2020. While risk indicators are usually relatively stable, they do shift from time to time. You can see the most recent risk indicator in the latest fund update for each of the funds.

General investment risks

Some of the things that may cause a fund's value to move up and down, which affect the risk indicator, are:

- » **Investment returns risk** – different types of investments have different risks and perform differently at different times. For example, the return on growth assets tends to go up and down more than the returns from income assets. This means short term fluctuations in the value of a fund are common, especially for funds that invest mostly in growth assets like shares.
- » **Market risk** – investment market performance can be affected by economic conditions such as investor opinion, inflation, employment rates and interest

rates (including negative interest rates). Political events, and environmental and technological issues also impact investment market performance.

- » **Currency risk** – investments in foreign assets are bought and sold with foreign currency, and the funds may hold foreign currencies directly. The value of the foreign assets and currency can change (up or down) when there are movements in the exchange rate between the New Zealand dollar and the foreign currency.
- » **Investment manager risk** – how we choose to allocate each fund's investments (and the investment decisions made by the managers of any underlying funds in which we invest) will affect that fund's returns. In particular, our investment style may result in our returns differing from any market index and from competing investments.
- » **Credit risk** – the issuer of a security, an institution that we deposit funds with, or a third party that provides a guarantee for either may not honour their obligations, fail to complete transactions, or may become insolvent. If this occurs you may not receive the full amount of your investment in that fund.
- » **Counterparty risk** – a party to an investment contract may not honour their obligations, or fail to complete a transaction, or may become insolvent. If this occurs in any of the investment contracts held by a fund, you may not receive the full amount of your investment in that fund
- » **Interest rate risk** – fixed interest investments may become more or less valuable depending upon changes in interest rates. If market interest rates rise, existing fixed rate investments become less valuable because new fixed interest investments will pay the current, higher rate of interest, and vice versa when market interest rates fall. Interest rate risk is more applicable to funds that invest mostly in income assets like cash and fixed interest.
- » **Liquidity risk** – low liquidity can affect the ability of the fund to make payments when needed (such as meeting withdrawal requests), or you may receive a lesser amount than expected if the assets have to be sold quickly and there are few buyers.

Further information on risks and the steps we take to reduce their impact on the funds' investments are set out in the "Other Material Information" document on companiesoffice.govt.nz/disclose.

5 | WHAT ARE THE FEES?

You will be charged fees for investing in Fisher Funds KiwiSaver. Fees are deducted from your investment and will reduce your returns. If Fisher Funds invests in other funds, those funds may also charge fees. The fees you pay will be charged in two ways:

- » **regular charges** (for example, annual fund charges). Small differences in these fees can have a big impact on your investment over the long term;
- » **one-off fees** (for example, fees charged for investing or withdrawing from a fund or for other specific actions you take). Fisher Funds does not currently charge any one-off fees.

The table below details all Fisher Funds KiwiSaver fees. Annual fund charges are based on the fees and expenses from the 31 March 2020 audited financial statements. They are a reasonable estimate of the annual fund charges that are likely to be charged in the future.

Fund	Fixed	Estimated		Total estimated annual fund charges* % net asset value ¹
	Management Fees	Costs and expenses	Potential range of performance-based fees	
Conservative Fund	0.85%	0.08%	n/a	0.93%
Balanced Strategy² (45% Conservative Fund; 55% Growth Fund)	0.91%	0.07%	Range 0% - 1.10%	0.98%
Growth Fund	0.95%	0.07%	Range 0% - 2.00%	1.02%

*Other charges: In addition to the annual fund charges above you will also be charged an account fee of \$23.40 per annum

GlidePath ³	Fixed	Estimated		Total estimated annual fund charges* % net asset value ¹
	Management Fees	Costs and expenses	Potential range of performance-based fees	
GlidePath, age 30	0.95%	0.07%	Range 0% - 2.00%	1.02%
GlidePath, age 50	0.94%	0.07%	Range 0% - 1.72%	1.01%
GlidePath, age 60	0.89%	0.08%	Range 0% - 0.86%	0.97%
GlidePath, age 75	0.86%	0.08%	Range 0% - 0.18%	0.94%

*Other charges: In addition to the annual fund charges above you will also be charged an account fee of \$23.40 per annum

¹ The annual fund charges for the Growth Fund, Balanced Strategy and GlidePath options include a performance-based fee estimate of 0% based on the long term average performance of the market indices used to measure the performance of the Growth Fund compared against the long term performance of the hurdle rate (see page 12 for a description of the hurdle rate). No performance fee is charged to the Conservative Fund. The performance-based fee is capped at 2% of the average net asset value of the Growth Fund (and therefore a proportionate percentage for the Balanced Strategy and GlidePath options based on each strategy's target asset allocation to the Growth Fund). The highest performance fee paid by the Growth Fund was 1.41% in the year to 30 June 2013. The corresponding performance of the Growth Fund in that 12 month period was 19.97%.

² The Management Fees and Costs and expenses of the Balanced Strategy are based on the mix of Conservative and Growth Funds throughout the year to 31 March 2020.

³ The GlidePath options shown above are a representation of the GlidePath life cycle. There is no extra charge for GlidePath. The annual fund charges for the underlying fund(s) apply.

Description of the above fees

Annual fund charges are made up of:

- » The **management fee** charged by Fisher Funds for providing investment management services to the funds.
- » **Costs and expenses** incurred by the funds for services such as accounting, custody, unit pricing, and audit, and include the Supervisor's fees.
- » The **Growth Fund performance-based fee** equivalent to 10% of any return that is in excess of the Official Cash Rate (OCR) plus 5% per annum, divided by the Growth Fund's average net asset value during the period 1 July to 30 June. The fee is capped at 2% of the Growth Fund's average net asset value per year and accrued daily and payable within three days of 30 June each year.
 - » A "**high water mark**" is used in the calculation of the performance fee to ensure that we are only rewarded for investment performance once. This is generally the highest unit price on which any previous performance fee was paid. Performance fees are only payable if the Growth Fund's performance exceeds the high water mark. However, where the 2% performance fee cap has applied in the immediately prior calculation period, the high water mark will be set at the performance level at which the cap was triggered (and not at the highest closing unit price). This is to reflect the fact that we did not receive any performance fee in excess of the cap. This means that we don't get rewarded for making up any investment loss the fund incurs – which we think is fair.
- » The performance fee is based on a hurdle rate of return of OCR +5% per annum. The **hurdle rate** is the minimum return the fund must achieve before being able to charge a performance fee. In our fund update, we compare the fund's performance against a combination of market indices appropriate to the asset classes the Growth Fund invests in. Our view is this index provides the best comparison of how the fund should perform. However the hurdle rate of return for the performance fee payable to us is based on the OCR +5% per annum. This means you may pay a performance fee even if the fund's performance does not match or beat the market index which has more comparable assets.

The annual fund charges are paid from the funds, or the underlying funds they may invest in.

Account fee:

- » A fee of \$1.95 per month (\$23.40 per annum) is charged to your account. This fee covers the costs associated with administering your Fisher Funds KiwiSaver account.

Individual action fees

There are no contribution, establishment, termination, or withdrawal fees charged.

Example of how fees apply to an investor

Sarah invests \$10,000 in the Growth Fund. The starting value of her investment is \$10,000. She is charged management and administration fees, which work out to about \$102 (1.02% of \$10,000). These fees might be more or less if her account balance has increased or decreased over the year.

Sarah may also be charged a performance-based fee if the Growth Fund earned more than its target.

Over the next year, Sarah pays other charges of \$23.40 in account fees.

Estimated total fees for the first year

Individual action fees	Nil
Fund charges	\$102
Other charges	\$23.40
Total	\$125.40

See the latest fund update for an example of the actual returns and fees investors were charged over the past year.

This example applies only to the Growth Fund. If you are considering investing in other funds or investment options in the scheme, this example may not be representative of the actual fees you may be charged.

The fees can be changed

Our fees may change or new fees may be added – we'll let you know beforehand if they do. If we do make any changes, we'll make sure they are within the rules for Fisher Funds KiwiSaver and notify those changes to the Supervisor. Fisher Funds must publish a fund update for each fund showing the fees actually charged during the most recent year. Fund updates, including past updates, are available at fisherfunds.co.nz/kiwisaver.

6 | WHAT TAXES WILL YOU PAY?

Fisher Funds KiwiSaver is a portfolio investment entity. The amount of tax you pay is based on your prescribed investor rate (PIR). To determine your PIR go to page 20.

If you are unsure of your PIR, we recommend you seek professional advice or contact the Inland Revenue Department. It is your responsibility to tell Fisher Funds your PIR when you invest or if your PIR changes. If you do not tell Fisher Funds, a default rate may be applied.

If the advised PIR is lower than the correct PIR, you will need to complete a personal tax return, and pay any tax shortfall, interest and penalties. If the default rate or the advised PIR is higher than the correct PIR, you may be entitled to a refund for any overpaid tax.

Give us a call, or check out fisherfunds.co.nz/kiwisaver for more information on KiwiSaver tax.

7 | WHO IS INVOLVED?

About Fisher Funds

Fisher Funds is the Manager of Fisher Funds KiwiSaver. We're a majority New Zealand owned and operated company with over two decades of investing experience. Our goal when we started in 1998 was to make investing understandable, enjoyable and profitable for all New Zealanders. That's still our goal, and we're working on it for all 270,000 of our clients.

You can get in touch with us or talk to one of our KiwiSaver experts by:

0800 FFKIWI (0800 335 494)
kiwisaver@fisherfunds.co.nz
fisherfunds.co.nz/kiwisaver
fisherfunds.co.nz – just click to chat
Private Bag 93502, Takapuna, Auckland 0740

You can locate us at:

Level 1, Crown Centre, 67-73 Hurstmere Road, Takapuna, Auckland 0622

Who else is involved?

Entity	Name	Role
Supervisor	Trustees Executors Limited	They're independent and oversee how we're managing Fisher Funds KiwiSaver
Custodian	Trustees Executors Limited	They hold the assets on your behalf separate from Fisher Funds
Administration manager	Trustees Executors Limited	They keep a record of your investment units and process any applications or withdrawals

8 | HOW TO COMPLAIN

If you're unhappy we'd like the opportunity to put it right. Our clients are important to us so if you have any concerns or complaints we'd like to hear from you.

0800 FFKIWI (0800 335 494)
complaints@fisherfunds.co.nz
fisherfunds.co.nz

Fisher Funds
Private Bag 93502,
Takapuna, Auckland 0740

You can also contact the Supervisor at:

09 308 7100
Trustees Executors Limited
PO Box 4197, Shortland Street, Auckland 1140
Level 7, 51 Shortland Street, Auckland 1010

Need more help?

Fisher Funds and Trustees Executors Limited are both members of an independent approved dispute resolution scheme run by Financial Services Complaints Limited (FSCL). If we haven't been able to come to a suitable resolution with you, you can talk to FSCL who will assist you.

You can contact FSCL by:

0800 347 257
info@fscl.org.nz
fscl.org.nz
PO Box 5967, Wellington 6140
Level 4, 101 Lambton Quay, Wellington 6011

FSCL will not charge a fee to you to investigate or resolve a complaint.

9 | WHERE YOU CAN FIND MORE INFORMATION

Further information on Fisher Funds KiwiSaver, like financial statements, the Governing Document, the SIPO, fund updates, information related to fund performance and assets, and Other Material Information, is available on:

- » Our website fisherfunds.co.nz
- » The offer register and the scheme register at companiesoffice.govt.nz/disclose.

A copy of information on the offer register or scheme register is available on request to the Registrar of Financial Service Providers.

We'll also send you annual tax and transaction statements. Copies of these and any of the information available on the offer register and scheme register are also available to you on request. This information is available free of charge.

10 | HOW TO APPLY

Joining or transferring is easy and in just a few steps you'll be on your way to saving for your future. Pick any of the simple ways below to get your savings started

- » Online at applications.fisherfunds.co.nz/kiwisaver
- » Fill in an application form included with this document

Talk to us today about how we can help you save for the lifestyle you'd like to enjoy in the future.

FISHER FUNDS KIWISAVER SCHEME APPLICATION FORM

Once you have completed this form:

- » If you have selected Option 1 as your preferred identification method you can email your completed application to kiwisaver@fisherfunds.co.nz
- » If you have selected Option 2 as your preferred identification method you must post your application and supporting documents to Fisher Funds Management Limited, Private Bag 93502, Takapuna, Auckland, 0740.

Section 1 – Personal details *(If enrolling a minor, please enter their details here)*

Please note that your application cannot be processed if the names below do not match the identity documents provided.

Title First name/s

Surname

Previously known as e.g. maiden name

Date of birth / / Occupation

IRD number – please note, we will not be able to open your account without your IRD number.

Prescribed Investor Rate (PIR) – please tick one – see page 22 to determine your rate. If a PIR is not selected, 28% will apply.

10.5% 17.5% 28%

Physical address (not a PO Box number)

City Country Postcode

Postal address (if different from above)

City Country Postcode

Home phone Business phone Mobile

Email address

Receiving information about your investment

By signing this application form you agree to receive all forms of communication from us by email or through online access unless you tick the box below. This will include where possible, newsletters, annual personalised statements, annual PIE tax statements, the Scheme's annual report and news of investor events.

I would prefer to receive all communications by mail.

Transfer from another KiwiSaver scheme

Are you transferring from another KiwiSaver scheme? Yes No

Australian superannuation scheme transfer

I would like to hear more about transferring funds from my Australian superannuation scheme.

Section 2 – Identification options

Fisher Funds is required to verify the identity of new clients and associated parties under the Anti-Money Laundering and Countering Financing of Terrorism Act 2009 ('AML Act'). We offer clients two ways to confirm their identity.

Option 1 – Electronic identity verification (not available for minors)

Fisher Funds has the ability to electronically verify your identity and address. Once we have received your application we will send you an SMS via our third party partner to biometrically verify your identity. To complete this method of verification you must have: a smartphone (with a front camera that is capable of taking a photo/video) and a current (not expired) version of one of the following:

- » New Zealand Passport
- » New Zealand Drivers Licence
- » Australian Passport
- » Australian Drivers Licence

If this method of identification is unsuccessful you will be required to provide certified ID and proof of address.

Option 2 – Certified copies of identity documents and proof of residential address

Please provide a certified copy of your identity documents and proof of your residential address. Refer to sections 3 and 4 for information on acceptable identity documents and who can certify them.

Preferred identification method – please select one of the following options:

- Option 1 – I would like Fisher Funds to electronically verify my identity (if selected go to Section 6)
- Option 2 - I would like to provide Fisher Funds with certified copies of my identity documents (if selected go to Section 3)

Section 3 – Certified identity documents (18 and over)

If you selected Option 2 as your preferred way for us to verify your identity please select one of the certified identification options below. If you have selected Option 1 you do not need to provide certified ID now.

We are only able to accept original certified copies of certified ID (i.e. the copy that has been physically certified). These documents must be posted to us, our postal address is on page 15.

If you are an existing Fisher Funds client we may have your identification documents on file, please contact us to confirm this. We may request new identification documents from you.

OPTION A: (preferred)

Passport (containing name, date of birth, photograph and signature)

OR

New Zealand Firearms Licence

OR

New Zealand Driver Licence (front and back)

OPTION B:

Full Birth Certificate

AND one of the following

18+ Card/Kiwi Access Card

OR

Overseas Drivers Licence

* If you are supplying foreign identity documents you must also supply proof of New Zealand residency to enable us to confirm your eligibility to join / have joined KiwiSaver.

** If your previous provider has an open account under a different name you must supply proof of name change.

Your photo identification must be current (not expired). If you're unable to provide the above documentation please contact us to discuss other options.

A Fisher Funds representative can verify your identity documents if you visit our office.

How to have your ID correctly certified

I certify this to be a true copy of the original document and confirm it represents the identity of Joe Smith.

Name: Jane Doe
 Occupation: Justice of the Peace
 Date: 18/08/2020
 Signature: [Signature]

Photocopy ID at 150%
 So the details are legible.
Please do not send in your physical identity documents e.g. passport, driver's licence, birth certificate etc.

Please note: Certification is valid for three months and must have been carried out within three months of application.
 Your identity documents must be certified by one of the following people: Justice of the Peace, Registered Lawyer, Chartered Accountant, Registered Teacher, Registered Doctor, Police Officer, Notary Public, Registrar/Deputy Registrar.

Section 4 – Proof of address

If you have selected Option 2 as your preferred identification method please provide proof of your residential address as set out below. Your proof of address does not need to be certified. If you have selected Option 1 you don't need to provide proof of address.

Current physical address
 Can't be a PO Box number.

Dated in the last 12 months, an invoice, statement, letter or contract from:

- » utility provider e.g. water, power, phone
- » professionals e.g. accountant, doctor
- » service providers e.g. Sky TV, insurance
- » government e.g. IRD, WINZ, rates notice
- » current employer e.g. payslip
- » bank correspondence or statement
- » tenancy agreement

Please note: We cannot accept a statement/correspondence from Fisher Funds as proof of your address.

Section 5 – Identity documents if you are under 18 (If you are 18 or over, go to Section 6)

Identification is required for the account holder (the minor) as well as the parents/guardians/Oranga Tamariki guardian of the minor.

Step 1 – Identification for parents/guardians

Children under 16

- » Full birth certificate*
- » Both parents/guardians' identification and proof of address

Children aged 16, 17 (or under 18 transferring in from another KiwiSaver scheme)

- » Full birth certificate*
- » One parent/guardian's identification and proof of address

Step 2 – Proof of relationship (one of the following)

- » Full birth certificate* (if not already provided)
- » Adoption papers
- » Guardianship forms
- » Court order

* Birth certificates for minors are not required to be certified.

Legal guardian of a minor (required if the applicant is aged under 18)

What is your relationship to the minor ie father/mother/legal guardian/Oranga Tamariki guardian

Title First name/s

Surname

Date of birth

 / /

Address (if different from that of minor)

City

Country

Postcode

Contact phone

 ()

Email address

Preferred identification method – please select one of the following options (refer to Section 2 for more information):

Option 1 – I would like Fisher Funds to electronically verify my identity

Option 2 – I would like to provide Fisher Funds with certified copies of my identity documents

I confirm that I am a legal guardian or Oranga Tamariki guardian of the applicant and that I accept the Declaration, on behalf of the applicant.

Signature of guardian

Date

 / /

Section 5 – Identity documents if you are under 18 – *continued*

Second legal guardian of a minor *(required if the applicant is aged under 16 and has more than one legal guardian)*

What is your relationship to the minor ie father/mother/legal guardian

Title First name/s

Surname

Date of birth

 / /

Address (if different from that of minor)

City

Country

Postcode

Contact phone

 ()

Email address

Preferred identification method – *please select one of the following options (refer to Section 2 for more information):*

Option 1 – I would like Fisher Funds to electronically verify my identity

Option 2 – I would like to provide Fisher Funds with certified copies of my identity documents

I confirm that I am a legal guardian of the applicant and that I accept the Declaration, on behalf of the applicant.

Signature of legal guardian

Date

 / /

Section 6 – Contributions

If you are employed

If you are employed your regular contributions will be made by your employer.

- » You must let your employer know the contribution rate you have elected (as a percentage of gross salary or wages).
- » If you are joining KiwiSaver for the first time please let your employer know.

If you are transferring

If you are transferring from another KiwiSaver provider and are contributing via your employer, your contributions will be automatically redirected to Fisher Funds.

If you are not employed or self-employed

If you are not employed (unemployed, under 18 and not working, retired, etc) or self-employed you will invest directly with Fisher Funds

To set up a one off or regular direct debit, please complete the Direct Debit Form on page 23 of the product disclosure statement.

Section 7 – Investment options

You can select our GlidePath service, choose from three investment strategies (an investment mix designed to suit a specific investor profile) or you can build your own investment strategy by choosing either a specific fund or a mix of both funds in the proportions you wish. For help with choosing an investment strategy, take our investor profile questionnaire at ipq.fisherfunds.co.nz/ffks. You can change your investment strategy at any time.

To select GlidePath tick the box below:

GlidePath

To select one of our investment strategies, tick the relevant box below:

Conservative strategy
(100% Conservative Fund)

Balanced strategy* (As at the date of this PDS:
45% Conservative Fund; 55% Growth Fund)

Growth strategy
(100% Growth Fund)

or

To build your own investment strategy simply complete the table below:

Funds	% Contributions
Conservative Fund	%
Growth Fund	%
The total must equal 100%	100%

*Your investment in the Balanced Strategy is rebalanced annually to a target fund mix determined by us, within a range of 40% to 50% Conservative Fund and 50% to 60% Growth Fund.

If you do not make any choice, your contributions will be invested according to the Balanced Strategy.

By signing this Application Form you acknowledge that:

- choosing an investment strategy is solely your responsibility and neither Fisher Funds nor the Supervisor of the Fisher Funds KiwiSaver Scheme ('the Scheme') is to be regarded as representing or implying that any particular investment strategy is appropriate for your personal circumstances;
- the product disclosure statement does not give financial advice and if you are unsure about choosing an investment strategy you can seek advice from a financial adviser;
- you can change your investment strategy at any time.

Section 8 – Account holders 65 and over (If you are under 65, go to Section 9)

Primary purpose for the investment*

Please tell us the reason you are investing with Fisher Funds*

Retirement Income Investing Other (please specify)

What are your goals/plans for this investment?

How do you intend to transact on this account?

Deposits (please select at least one)

Regular

Now and then

Lump sum (one-off)

Other
Please specify

Withdrawals (please select at least one)

Regular

Now and then

Lump sum (one-off)

Other
Please specify

* Please note, this information is requested solely in relation to the AML Act and is not used to assess the suitability of your product selection or to provide financial advice.

Section 8 – Account holders 65 and over – continued

Nominated bank account

Please provide a nominated bank account in your name. When you make a withdrawal we will pay the funds to this bank account. If you do not provide your bank account this may delay your application. We will only make payments in NZ dollars to a NZ domiciled bank account.

Name of account

Account details

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------

Bank

Branch

Account number

Suffix

Bank/Branch

Please provide proof of your bank account

- » Bank statement
- » Internet banking screenshot
- » Over the counter receipt with a teller's stamp

The proof of bank account must contain the account name, number and the logo of your bank.

Section 9 – Adviser details *(Required only if you talked to a financial adviser about this application)*

Name of adviser

Company (if applicable)

If you are an AFA and you are verifying your client's identification documents please complete the following declaration. Please ensure that you use the following wording when verifying your client's identification documentation:

"I verify this to be a true copy of the original document and confirm that it represents the identity of <client's full name>."

Adviser declaration:

- » I confirm that I am an authorised financial adviser under the Financial Advisers Act 2008, and therefore that I am a "reporting entity" under the Anti-Money Laundering and Countering Financing of Terrorism Act 2009 (AML/CFT Act).
- » I confirm that I have a "business relationship" (as defined in the AML/CFT Act) with the investor named in this Application Form.
- » I confirm that I have conducted the relevant client due diligence procedures to the standard required by the AML/CFT Act and regulations, I have sighted the original of each document verifying the identity and address of the investor(s), and I have attached to this form the relevant identity and verification information required under the AML/CFT Act.
- » I consent to conducting the client due diligence procedures for Fisher Funds and to providing all relevant information to Fisher Funds for the purposes of the AML/CFT Act.

Adviser signature

Date

 / /

Fisher Funds Adviser Code

Fisher Funds staff details

Name

Distributor code

Section 10 – Privacy statement

Any information that you provide to us may be used by Fisher Funds and the Supervisor and any of their respective related entities, and by other service providers to the Scheme to provide services in relation to your investment and to promote to you other products and services. In addition, any information you provide, as well as your personal account information, may be used by your financial adviser or the distributor through which you joined the Scheme (if applicable) for the purpose of providing ongoing financial advice and/or services to you. The information you provide may also be used to electronically verify your identity and address (if necessary), and may be disclosed to third parties including government agencies for this purpose. You have the right to access the information held by us and you may also request that it be corrected.

Section 11 – Declaration

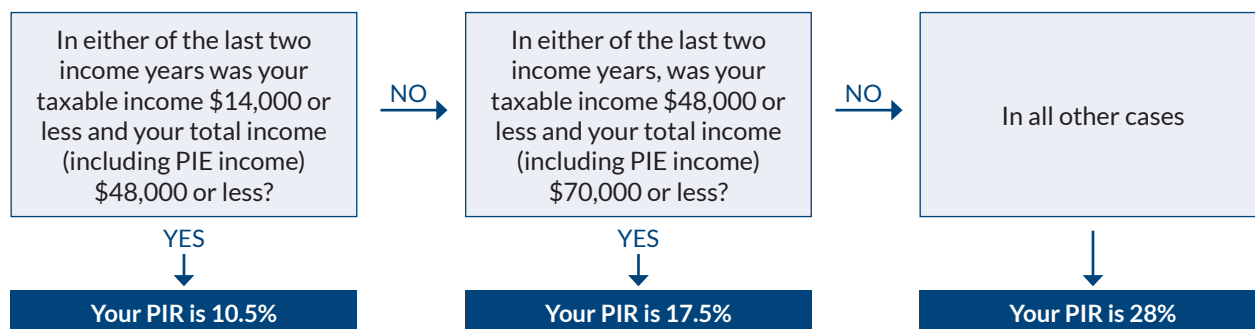
I have read the product disclosure statement (PDS) and agreed to be bound by the terms and conditions of the PDS and Governing Document. I understand that the Scheme is a vehicle for long term investment and that the value of my investment is liable to fluctuations and may rise and fall from time to time. I understand the manner in which the fees will be deducted from my investment. I acknowledge that neither the Manager nor the Supervisor will be liable to me for any loss as a consequence of the investment direction given on this form or any later investment direction given in accordance with the Governing Document (and that none of the Manager, the Supervisor, the Crown or any other person guarantees the performance of the investment fund(s) I select). I meet the eligibility criteria for joining the Scheme as set out in Section 2 of the product disclosure statement. If I am transferring from another KiwiSaver scheme or registered scheme I authorise the Manager and Supervisor of the transferring scheme to provide to Fisher Funds and the Supervisor of the Scheme any of my personal information as necessary to complete the transfer of my account. I understand the information supplied by me with this application can be used to electronically verify my identity and address (where necessary) and may be disclosed for these purposes to third parties where relevant including a government agency or reliable, independent source. If I am invested in the Balanced Strategy I authorise Fisher Funds to rebalance my target fund mix to within a range of 40% to 50% Conservative Fund and 50% to 60% Growth Fund on an annual basis.

Signature of applicant (if 16 or older)

Date

If the applicant is 16 or 17, the applicant and one legal guardian or Oranga Tamariki guardian must co-sign. If the applicant is under 16 both the legal guardians or one Oranga Tamariki guardian must sign on behalf of the applicant. Legal guardians or the Oranga Tamariki guardian must provide identification in accordance with the requirements on page 16.

How to calculate your Prescribed Investor Rate (PIR)



DIRECT DEBIT AUTHORITY FORM

If you would like help in completing this form, please email kiwisaver@fisherfunds.co.nz or phone us on 0800 335 494.

Once you have completed your details, please print, sign and post the form to **Fisher Funds, Private Bag 93502, Takapuna, Auckland 0740** or email to kiwisaver@fisherfunds.co.nz. If you are transferring from another KiwiSaver Scheme, please cancel any direct debits in place with your old KiwiSaver Scheme provider.

(For self employed and not employed wanting to make their contributions on a regular basis. Also available for employees wanting to make regular payments in addition to their 3%, 4%, 6%, 8% or 10% contribution deducted by their employer).

Investor instructions

Investor name

Fisher Funds KiwiSaver Scheme Account No. (if an existing member)
 F I

Start date / / Frequency
 Weekly Fortnightly Monthly Quarterly Annually One-Off

Amount \$ (Minimum payment amount regardless of frequency is \$10) I/we have read and retained a copy of the attached product disclosure statement and agree to be bound by the terms and conditions of the Governing Document.

Please allow five business days from when we receive your application form for your direct debit to activate.

Bank instructions

Name of account to be debited

Account details

Bank Branch Account number Suffix

Bank/Branch

AUTHORITY TO ACCEPT DIRECT DEBITS

(Not to operate as an assignment or agreement)
 Authorisation code

0 2 1 6 9 1 2

Information to appear in my bank statement (To be completed by Investor)

Payer particulars F I S H E R F U N D S

Payer code K I W I S A V E R

Payer reference

From the acceptor to my bank:

I authorise you to debit my account with the amounts of direct debit instructions received from TEA Custodians o/a Fisher Funds Management Limited (the 'Initiator') with the authorisation code specified on this authority and in accordance with this authority until further notice from me.

I agree that this authority is subject to:

- » my bank's terms and conditions that relate to my account, and
- » the terms and conditions listed below.

Authorised signature/s:

Date / /

Specific conditions relating to notices and disputes

- 1) I agree that the Initiator must give me at least 10 days' prior notice of each direct debit, including the first direct debit in a series.
- 2) Changes to the amounts or dates of a series of direct debits require 10 days' prior notice to me.
- 3) I can also agree with the Initiator to receive a same day notice for direct debits specifically requested by me.
- 4) All notices must be in writing, but can be delivered electronically, if I have agreed that with the Initiator.
- 5) I can also ask you to reverse a direct debit up to 120 days after the direct debit if:
 - » I didn't receive proper notice of the amount and date of the direct debit, or
 - » I received notice but the amount or date of the direct debit is different from the amount or date on the notice.
- 6) If you dishonour a direct debit but the Initiator retries it within 5 business days of the original direct debit, I understand that the Initiator doesn't need to notify me again about that direct debit.

For Bank Use Only

APPROVED 1691	Date Received	Recorded by	Checked by	BANK STAMP
02 18	Original - Retain at branch Copy - Forward to initiator if requested			

This page has been left
intentionally blank



This page has been left
intentionally blank

